



Atlas Toyota Material Handling  
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To: Advanced Urethane Tech  
1750 W Downs Dr  
West Chicago, IL 60185  
Attn: Dennis Giampolo

Date: March 14, 2013  
Our Ref: 40321879  
Phone: 630-293-0780 Ext. 2212  
Fax: 630-293-1562

We respectfully submit this quotation for the following NEW Toyota Electric Lift Truck (1 each):

*Toyota...Proud to be the world's #1 lift truck manufacturer!*

**TOYOTA MODEL 8FBCU25**, 4-Wheel Sit-Down AC Electric Lift Truck, quality engineered with the following specification:

- Cushion Tires
- Electric Battery Powered

**SYSTEM OF ACTIVE STABILITY™ (SAS)**

Toyota's industry exclusive System of Active Stability (SAS) helps reduce lift truck instability by electronically monitoring and controlling various functions of the lift truck.

- **Active Control Rear Stabilizer:** Various lift truck sensors simultaneously monitor vehicle speed, fork height, load weight, and vehicle yaw (or angular acceleration). Should the operator inadvertently place the truck in a potentially unstable lateral condition, the sensors trigger the SAS controller to activate the Active Control Rear Stabilizer to help reduce the likelihood of a lateral tip over. (Note: Does not apply to dual drive configured models)
- **Active Mast Function Controller (AMC):** Should the operator inadvertently place the lift truck in a potentially unstable longitudinal condition, these same sensors trigger the SAS controller to activate the AMC, which limits forward tilt and/or tilt back speed to help reduce the likelihood of a longitudinal tip over.



*Photo may portray optional equipment not included in your quotation.*

**AC DRIVE AND LIFT SYSTEMS**

- **Quicker acceleration.**
- **Higher top speeds.**
- **Longer lasting power.**
- **Low maintenance.**

These are the hallmark benefits of the revolutionary 8FBCU electric lift truck with AC drive hydraulics that distinguish it from conventional DC powered lift trucks. Simply put, Toyota's 8FBCU models are electric marvels, offering unprecedented power, performance and energy efficiency. They are the sum total of creative engineering, breakthrough design and proven technology. All driven by a single vision: to create a superior-performing electric lift

truck that helps boost productivity and minimize operating costs.

#### AUTOMATIC FORK LEVELING

Toyota's Automatic Fork Leveling feature increases productivity while reducing damage with a push of a button. By depressing the Automatic Fork Leveling button during forward tilt, operators are quickly and easily able to level the forks.

#### TOYOTA BUILT MOTORS

Engineered to the highest standards of quality, durability, and reliability, your Toyota 8-Series lift truck is outfitted with the industries most respected AC electric motors.

#### ULTRA COMFORT 4-WAY ADJUSTABLE, FULL SUSPENSION SEAT WITH NON-CINCHING SEAT BELT

Operator comfort is taken to a new level with Toyota's Ultra Comfort 4-way adjustable, full suspension vinyl seat.

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**Mast** 3-Stage (FSV) mast with full free lift provides excellent visibility to load and fork tips, while providing smooth, quiet and consistent operation. Mast specifications:  
Maximum Fork Height - **189"**  
Overall Lowered Height - 83.3" (Overhead Guard Height - 88.00")  
Free Lift - 35.3" with standard Load Backrest

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**Lifting Capacity** **Base Model Capacity - 5,000 lbs. @ 24" load center**  
**Actual Capacity**, based on quoted specifications, - **4,400 lbs. @24" load center to 189" MFH**

*Actual capacity ratings stated above are based on standard features, options, and attachments available through Toyota at the time of quoting. Non-standard features, options, and attachments may affect actual capacity ratings. Please contact your Toyota sales representative for additional information.*

**Tilt** 6 degrees forward and 5 degrees backwards

**Carriage** ITA Hook Type, 36" Carriage

**Forks** **Forks 42" x 5" x 1.6" - Class II**

**Load Backrest** 48" High Load Backrest

**Attachments** **Cascade 36" Hang-on Sideshifter (Includes 3-Way Valve with 3rd Function Hosing)**

**Speeds** Travel Speed: 10.90 mph Lift Speed: 94 fpm

**Voltage** 36 Volt Electrical System

**Steering** Hydrostatic (On Demand) Power Steering

**Battery Compartment** 30.5" (L) x 39.1" (W) x 23.8" (H)

**Wheels and Tires** Front Tires: 21x7x15  
Rear Tires: 16x5x10.5

*Additional Equipment*

- Strobe Light (Yellow)
- Rear Combination Lights
- Adjustable Volume Backup Alarm (Smart Alarm)
- Industrial HF 3 Phase Charger
- Industrial Battery ( 5 year full warranty)

*Other*

*Outstanding  
Toyota Features*

- Regenerative Braking
- (ON DEMAND) Full Hydraulic Power Steering
- Programmable Auto-Shut off
- Operator Presence Sensing System (OPSS)
- Travel Power Control (Programmable Acceleration)
- Planned Maintenance Indicator
- Foot Parking Brake
- Adjustable Headlights with Guards
- Electronic Shift Control
- 11.8" Two spoke steering wheel
- Dual Operator Assist Grips
- Dash Integrated Pen/Pencil/Cup Holder
- Durable Rubber Floor Mat
- Dash Mounted Cup Holder
- Digital Multifunction Display with built in Analyzer
- CAN-BUS controller wiring

*Some standard items listed within this quotation may be replaced or altered due to optional equipment.*

*Warranty*

- 12 Months or 2,000 hours whichever occurs first: Basic
- 24 Months or 4,000 hours whichever occurs first: Powertrain

Warranty coverage for non-standard option components will be covered by the manufacturer of that component and not covered under the Toyota lift truck standard or powertrain warranty.

*We offer a Toyota factory authorized warranty on all new Toyota Industrial Equipment.*

<i>Investment</i>	Price-Toyota Model 8FBCU25 as specified above:	\$30,213	Each
	Net Price:	\$30,213	Each

\_\_\_ \*\*\*Upgrade to Opportunity Charging System, add \$8.50 per truck per month for True Lease and True Lease with Guaranteed Maintenance program.

1. **60-month True Lease.** Total monthly payments of **\$431.31** plus applicable taxes. First payment is due in advance.  
 Usage Hours: 2000 per Year                      Quantity: \_\_\_\_\_ Initial Selected Option \_\_\_\_\_
2. **60-month Full Payout Lease.** Total monthly payments of **\$575.81** plus applicable taxes. First payment is due in advance.  
 Usage Hours: 2000 per Year                      Quantity: \_\_\_\_\_ Initial Selected Option \_\_\_\_\_
3. **60-month True Lease with 60-month Full Maintenance contract.** Lease monthly payments of **\$418.86** plus applicable taxes. First payment is due in advance. Guaranteed Maintenance payment below to be added to monthly payment.  
       \_\_\_\_\_ Full Maintenance payment of \$155.00/month for 1,500 annual hours.  
       \_\_\_\_\_ Full Maintenance payment of \$215.00/month for 2,000 annual hours  
 Usage Hours: 2000 per Year                      Quantity: \_\_\_\_\_ Initial Selected Option \_\_\_\_\_
4. **36/24 Flex Lease.** Total first-term monthly payments of **\$649.82** plus applicable taxes. Total second-term monthly payments of **\$215.00** plus applicable taxes. First payment is due in advance.  
 Usage Hours: 2000 per Year                      Quantity: \_\_\_\_\_ Initial Selected Option \_\_\_\_\_

**Terms and Conditions**

Payment: Net 10 days / Cash or Financed  
 Delivery: Will advise at time of order.  
 F.O.B.: Delivered  
 Prices are exclusive of any sales or use taxes now in force or which may be made effective in the future by any federal, state, or local governments.  
 Lease offerings subject to credit approval  
 Performance and specifications stated are based on specific testing and operating conditions. Actual performance and specifications may vary based on application, option configuration, operating conditions, and environmental factors.  
 Some options and configurations may void UL.  
 Conditions subject to change to those in effect at time of delivery.  
 Your signature on this proposal constitutes an order.  
 Please contact your Toyota sales representative for additional information.  
 This quote and order will be subject to the terms and conditions on the reverse side hereof.

Sincerely,  
 Atlas Toyota Material Handling

By: \_\_\_\_\_ Kevin McWilliams \_\_\_\_\_  
 Name: Kevin McWilliams  
 Title: Territory Manager

Accepted:  
 Advanced Urethane Tech  
 Cash Price            \$ \_\_\_\_\_  
 Financed Payment    \$ \_\_\_\_\_            Per Month \_\_\_\_\_ Months  
 By: \_\_\_\_\_  
 Name: \_\_\_\_\_  
 Title: \_\_\_\_\_